Cross-Functional Topics in SAP S/4HANA Sales (Course)

- Impact of Organizational Structures
    - Creating Organizational Elements
    - Applying Shared Master Data and Cross-Division Sales
- Copy Control
    - Modifying Copy Control
- Text Control
    - Identifying Text Sources
    - Configuring Text Control
- Output
    - Adjusting Output Determination
    - Adjusting Output Types
    - New Output Management
- Enhancements and Modifications
    - Using Enhancement Technology
    - Adding New Fields
    - Adjusting Lists in Sales and Distribution
    - Setting Up Field Selection for Material Master Records
    - Defining Field References for Material Master Records
    - Controlling Customer Master Data Using Account Groups
    - Performing System Modifications Using Classic Enhancement Technology
    - Performing System Modifications Using the Enhancement Framework