

## SAP ERP INTEGRATION OF BUSINESS PROCESSES

- Automation of Business Processes
  - Explaining Interrelated Business Processes
  - Using SAP Business Suite to Automate Business Processes
- SAP ERP Basics and Navigation
  - Performing Navigation Within the SAP ERP System
  - Personalizing the SAP Graphical User Interface (GUI)
  - Outlining the Concepts Applied Across SAP ERP Applications
  - Explaining SAP Business Warehouse (BW) Concepts
  - Outlining New SAP Functionality
- Financial Accounting (FI) Basics
  - Describing SAP FI Tasks
  - Defining the Organization Levels in SAP FI and SAP Management Accounting (CO)
    - Defining General Ledger (GL) Master Data
    - Posting a GL Account Document
- SAP Management Accounting (CO) Basics
  - Describing the functions of CO
  - Defining Organizational Levels in CO
  - Completing Postings in CO
- Purchase-to-Pay Processing in SAP ERP
  - Describing the Purchase-to-Pay Business Process
  - Identifying Organizational Levels that Support the Purchase-to- Pay Business Process
    - Defining the master data used by the procure-to-pay business process
    - Creating a Vendor-Specific Master Record
    - Creating Purchase Requisitions
    - Creating a Purchase Order
    - Posting a Goods Receipt for a Purchase Order
    - Processing Vendor Invoices
    - Processing the Automatic Payment Run
    - Identifying Purchase-to-Pay Integration Points
- Plan-to-Produce Processing in SAP ERP
  - Describing the Plan-to-Produce Business Process
  - Identifying Organizational Levels which Support the Plan-to- Produce Business Process

- Defining Products and Bill of Material Documents
- Defining Production Processes
- Explaining the Integration Between CO and Production Planning
- Creating a Product Cost Estimate
- Planning Product Demand
- Defining the Material Requirements Planning (MRP) Process
- Processing MRP
- Describing the Manufacturing Business Process
- Creating and Releasing a Production Order
- Performing a Material Withdrawal for a Production Order
- Performing an Order Confirmation and Entering a Goods Receipt
- Entering Stock Transfers and Transfer Postings
- Performing Period-End Activities for Production Orders
- Listing the Integration Points of the Plan-to-Produce Process
- Order-to-Cash Processing in SAP ERP
  - Describing the Order-to-Cash Business Process
  - Identifying the Organizational Levels That Support the Order-to- Cash Business Process
  - Creating a Customer Master Record
  - Using Material Master Records
  - Creating a Customer Material Condition Record
  - Creating Sales Orders
  - Delivering Sales Orders
  - Creating Customer Invoices
  - Receiving Customer Payment
  - Using Profit Center Accounting
  - Analyzing the Profitability of External Market Segments
  - Defining Order-to-Cash Integration Points
- Internal Orders, Fixed Assets, and Enterprise Asset Management (EAM)
  - Describing the Process Between Internal Orders, Fixed Assets, and EAM
  - Creating a Fixed Asset Master Record
  - Monitoring Costs Using Internal Orders
  - Processing a Commitment for an Internal Order
  - Settling Internal Orders
  - Performing Period End Activities for Fixed Assets
  - Defining the Organizational Levels used in EAM
  - Defining the Technical Objects used in EAM

- Integrating EAM and Fixed Asset Accounting
- Creating Maintenance Notifications
- Creating Maintenance Orders
- Performing Maintenance Activities
- Completing a Maintenance Order
- Project Systems in SAP ERP
  - Creating Projects with Work Breakdown Structure (WBS) Elements
  - Planning Dates and Resources for a Project
  - Assigning Materials and Resources to a Project
  - Planning Project Costs and Revenues
  - Recording the Progress of a Project
  - Posting a Material Transaction to a Project
  - Performing Period End Closing Activities for a Project
  - Identifying the Integration Points of a Project System
- SAP Human Capital Management (HCM)
  - Explaining HCM Processes
  - Defining HCM Structures
  - Explaining the Employee Hiring Process
  - Managing Employee Records
  - Describing Qualifications and Requirements
  - Outlining Training and Event Management
  - Describing HCM Support Processes
  - Identifying the Activities in a Self-Service Interface