

## **DAY ONE**

### **Real Estate Investment: Basic Concepts**

**Important mathematics in real estate**

**Residential housing projects - Single Family Housing:  
Pricing, Investment, and Tax Considerations**

## **DAY TWO**

**Residential housing projects - Underwriting and Financing  
Residential Properties**

**Income-Producing Properties: Leases, Rents, and the  
Market for Space**

*Case Example: Apartment Properties*

**Valuation of Income Properties: Appraisal and the Market  
for Capital**

**Investment Analysis and Taxation of Income Properties  
(when investing in tax-paying countries)**

## **DAY THREE**

**Financial Leverage and Financing Alternatives**

**Risk Analysis**

**Disposition and Renovation of Income Properties**

## **DAY FOUR**

**Financing Corporate Real Estate**

**Financing Project Development**

**Financing Land Development Projects**

**Structuring Real Estate Investments: Organizational Forms  
and Joint Ventures**

## **DAY FIVE**

**How can you list in the US as Real Estate Investment Trusts  
(REITs) ?**

**Real Estate Investment Performance and Portfolio  
Considerations**