SAP S/4HANA FOR FASHION AND VERTICAL BUSINESS, OVERVIEW

- Course Introduction
  -Describe the specifics of the vertical fashion businesses and current challenges
  -Explain the overall business process overview
  -Describe the overall SAP solution and its architecture
- Master Data
  -Map the organizational structures of the enterprise
  -Outline the features of the material group hierarchy
  -Describe the features of the article hierarchy
  -Explain how the master data records for vendors and customers are structured in SAP S/4HANA for fashion & vertical business
  -Explain the difference between the different business partner categories and roles
  -Distinguish between the plant categories "distribution center" and "store"
  -Create variant-creating characteristics
  -Specify characteristic values and maintain characteristic value conversions
  -Create a new material master
  -Describe the features of material type and material categories
  -Outline reference handling within material master data
  -Identify some specific material master data relevant for SAP S/4HANA for fashion & vertical business
  -Outline the definition of assortment and listing
- Core Concepts
  -Explain the difference between logical a physical segmentation
  -Name some examples for segmentation
  -Create characteristics for segmentation
  -Set up segmentation
  -Outline where in the material master segmentation is relevant
  -Consider all aspects concerning season
  -Create purchasing and sales windows on different levels within season workbench
  -Explain season determination in documents
  -Perform season mass processing
  -Learn about the overall structure of functionality that belongs to the advanced ATP.
  -Explain in more details how availability is determined during order creation
  -Explain the concept of backorder processing
  -Explain, how demand selection and sorting is performed in BOP
  -Explain, which SAP Fiori Apps are available for BOP set up and execution
  -Explain, how the results of a BOP run can be evaluated
  -Run and monitor backorder processing
  -Describe the concept of product allocation (PAL) in the framework of advanced ATP
  -Explain the SAP Fiori apps, needed to use PAL
- Planning
  -Describe the material requirements planning (MRP) process within SAP S4HANA fashion & vertical business
  -Outline the purpose and usage of MRP
  -Create and maintain object Planned Independent Requirements (PIR)
  -List elements of MRP planning
  -Explain MRP enhancements for segmentation and supply assignment (ARun)
  -Maintain corresponding master data settings

-Execute MRP
-Analyze the results from MRP

- Purchasing
  -Outline the importance of the source of supply determination in the overall process
  -Outline the purchasing process
  -Explain purchase order functionalities
  -Explain purchsing contracts
  -Explain and create flexible purchasing contracts
  -Outline the subcontracting process
  -Create subcontracting purchase orders
- Wholesale Sales
  -Explain the most important features of an SAP sales order
  -Name the enhancements of SAP S/4HANA for fashion & vertical business which can be used in a sales order
  -Describe the basic features of the available to promise check ATP
  -Name preceding and successor documents of sales orders
  -Explain the sales document overview feature
  -Explain the main components of the purchase-to-order handling in SAP S/4HANA for fashion & vertical business
  -Explain the main components of the third-party order handling
  -Name the four main steps of customer consignment
  -Explain the features of a rush order
  -Explain features of fashion contracts in SAP S/4HANA for fashion & vertical business
  -Explain multi ship-to order
  -Explain features of this special fashion functionality
- Merchandizing Distribution (Retail Allocation)
  -Describe the overall process of retail allocation
  -Create allocation tables in reference to purchase order and from the available stock
  -Elaborate on the functionalities available for managing the allocations
  -Execute the follow-on process steps of retail allocation
  -Elaborate on the functions in the area of collective purchase orders
  -Create the collective purchase order
  -Explain the retail specific merchandise distribution concept
- Inbound Logistics
  -Describe inbound processing processes
  -Explain what a movement type is
  -Explain valuation in case of stock segmentation
  -Explain scenarios in inventory management
  -Explain the stock overview
  -Explaining special stock types in inventory management
  -Explain the vendor consignment scenario
  -Explain invoice verification, online and in the background
- Logistics Execution
  -Explain supply assignment basics
  -Check release in in the insight to action (ITA) tool
  -Other features of the insight to action (ITA) tool
  -Explain the supply assignment drop report
  -Perform supply assignment cross settings
  -Undo supply assignment
  -Perform supply assignment in subcontracting
  -Explain the most important features of an outbound delivery
  -Name the enhancements which can be used in an outbound delivery

-Name preceding as well as successor documents of outbound deliveries
-Explain the results of the goods issue

- Billing
  -Explain the most important features of an invoice
  -Name the enhancements of SAP S/4HANA for fashion & vertical business which can be used in an invoice
  -Explain the document flow to FI
- Price Management
  -Outline the elements of the condition technique within SAP
  -Explain price determination in sales orders
  -Describe price determination in purchase orders
  -Describe retail pricing functionality
  -Explain 1- and 2-Step price calculations
  -Outline how to maintain different prices for different colors of the same generic material
- Value Added Service (VAS)
  -Configure VAS types and procedures
  -Configure VAS determination in sales documents and purchase orders
  -Create VAS condition records
  -View VAS in sales orders and purchase orders
  -Create VAS manually in sales orders and purchase orders
- Application Variants
  -Explain how the usage of application variants is enabled for sales and purchase orders
- Merchandizing
  -Describe the function of promotion maintenance
  -Explain how to set up a promotion
  -Explain bonus buy
  -Outline the subsequent processing functions within the promotion
  -Explain the basic principles of the replenishment and store order functions
  -Explain replenishment monitor and follow-on document generation
- Store Operations
  -Describe the SAP In-Store Merchandise and Inventory Management (SAP In-Store MIM) solution and its functions
  -Identify the benefits of SAP In-Store MIM and SAP Fiori for Retail In-Store Merchandising